Application Guidelines

Section 1

Page 1 of 1

Attention Applicants

This Department will only accept:

- Current application documents
- Legibly completed forms
- Complete application packets.
 Refer to the instructions & checklist provided

Make all checks payable to:

"Arizona Department of Financial Institutions" or "AZDFI"

and

Mail the entire completed application packet all together to:
Arizona Department of Financial Institutions
Licensing Division
2910 N. 44th Street, Suite 310
Phoenix, AZ 85018

Make Copies of Your Entire Application Package Before Submission:

• The Department cannot make copies for you.

and

• If there are questions during the processing of your application, you will have the information available for reference.



Instructions

Section 2

age 1 of 2

Motor Vehicle Time Sales Disclosure Act

Instructions for License Application Under A.R.S. §44–281, *et seq.* Licensing year is July 1 through June 30.

Sales Finance ("SF") Application fee is \$800.00.

Motor Vehicle Dealer ("MVD") Application fee is \$300.00.

To Submit an Application to the Arizona Department of Financial Institutions you must have the following completed with the appropriate agencies and a copy of the approved document(s) attached to your application.

Application Name: The application name must be identical on all forms (e.g., articles, application, trade name certificate, etc.). Failure to submit the required documents will delay the processing of your application while these items are being amended.

Arizona State Corporation Commission	Arizona Secretary of State
1300 W. Washington St., Phoenix, AZ 85007	1700 W. Washington St., Phoenix, AZ 85007
Telephone (602) 542-3135 or www.cc.state.az.us.	Telephone (602)542-6187 or www.azsos.gov

- **If you wish to apply as a Corporation,** contact the Arizona State Corporation Commission. You *must* submit an approved copy of your articles of incorporation and any amendments thereto with your application.
- **If you wish to apply as a Foreign Corporation**, contact the Arizona State Corporation Commission. If your corporation has been incorporated in a state other than Arizona, the corporation must be authorized to conduct business in this state. You *must* submit a copy of the approved application for authority and a copy of your Articles of Incorporation from the state for which you are incorporated.
- If you wish to apply as a Limited Liability Company, contact the Arizona State Corporation Commission. They will assist you in either forming under Arizona law or applying for registration to transact business in Arizona as a foreign limited liability company. You *must* submit an approved copy of the articles of organization (for domestic companies) or a copy of the approved registration (for foreign companies) with your application.

If you wish to apply as a Partnerships, contact the Arizona Secretary of State. Limited Partnership's or Foreign Limited Partnership's *must* provide an approved copy of your partnership agreement.

If you wish to apply as a Sole Proprietorship / Individual, contact the Arizona Secretary of State. You *must* use your own name when filing as an individual, otherwise you must register your DBA or trade name, see **DBA/Trade Name** below.

If you wish to apply as a DBA/Trade Name, contact the Arizona Secretary of State. To do business under a "DBA" or a "trade name", you must register your DBA or trade name. You *must* submit an approved copy of your certificate of trade name registration with your application.

Do not forward your application to this Department until you have received your approved documents from the Arizona State Corporation Commission and/or the Arizona Secretary of State.

Must Read: General Instructions

You cannot conduct the business governed by Arizona Revised Statutes for your license type until a license is issued for each location from which your business operates.

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Sales Finance/Motor Vehicle Dealer Application



Instructions

Section 2

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<u>Note to Sales Finance Applicants</u>: If you sell three or more motor vehicles on a non-cash basis as part of a "secondary motor vehicle finance transaction" you are also required to be licensed by this Department as a Motor Vehicle Dealer.

Application: To apply for licensing, complete all forms. Do not leave any questions unanswered. If a question does not apply to you or if, the answer to the question is 'none', so state on the application. We do not accept applications that are not completely filled out. Make photocopies of the completed forms for your records, this department will not provide them for you.

Process Time: The time it takes to process an application is dependent on the completeness and accuracy of the forms submitted. If the submitted forms are not properly completed, they will be returned to you. This may result in a substantial delay. Be sure to review the **CHECKLIST** provided. In the event, your application is returned to you, or if the licensing section requests additional information, your prompt response will help reduce the processing time. If you fail to provide the necessary information needed to make our decision within the statutory required time frame, your license application will be withdrawn and you will have to reapply.

License Issued: A license issued prior to or on the renewal date must renew for the new licensing year. You may choose to delay the issuance of the license until the beginning of the new licensing year if you submit your application no more than thirty (30) days prior to the new licensing year and your written request of postponement accompanies your application. Licensing year is July 1 through June 30.

Personal History Statement (PH) And Fingerprint Card (FP): If the applicant is an individual (s)he must complete both the PH and FP documents. If the applicant is a corporation a PH and FP must be completed by each of the (5) highest corporate officers and by the Responsible Individual who must also be an employee and active in the management of the corporation. In the event the corporation has only one officer, then any manager(s), director(s) or anyone in a managerial/responsible position should also complete a PH and FP. The PH and FP card must be completed by each member of a Limited Liability Company. Partners of a Partnerships and Trustee members must also complete a PH and FP card. The Personal History Statements and Fingerprint Cards must be submitted to this department as part of the original application package. Do not leave any questions unanswered. Fingerprints must be done by a law enforcement agency. The personal profile information on the top portion of each card must be completed. Our fingerprint cards must be used. Review Fingerprint Card Instructions sheet enclosed. Incorrect card processing will be rejected by the FBI and retakes will be required. Go to the Licensing page of our website www.azdfi.gov to request fingerprint cards.

Fees: Application fee for Sales Finance is \$800.00 and the Motor Vehicle Dealer \$300.00. The non-refundable application fee above must be submitted together with the completed application forms.

Please send pro-rated license fee along with application to expedite the process.

Pro-rated Quarterly	Sales Finance License Fee	Motor Vehicle Dealer License Fee
July/Aug/Sept.	\$500.00	\$150.00
Oct/Nov/Dec	\$375.00	\$112.50
Jan/Feb/Mar	\$250.00	\$ 75.00
April/May/June	\$125.00	\$ 37.50

Branch Offices / Locations: A license shall be obtained for each separate place of business at or from which a licensee transacts business. Contact this Department for a branch application.

Sales Contract: Must be in compliance with the Motor Vehicle Time Sales Disclosure Act as outlined in the Arizona Revised Statutes. You may obtain a retail installment contract from the Arizona Automobile Dealers Association ("AADA") at 4701 North 24th Street, Suite A2 Phoenix, Arizona 85016 or by phone (602) 468-0888 or 1-800-678-3875.

Dealers License: You must enclose a copy of your Dealers License that was issued by the Arizona Department of Transportation (ADOT).

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Section 3

Statutes and Rules

A license granted by this Department entitles you to engage in that particular business for which the license is issued.

Be advised, however, that adherence to and compliance with all applicable Statutes and Rules is your responsibility.

Statutes and Rules may be found on the Department's website at www.azdfi.gov. They may also be obtained at the Main Public Library located at 1221 North Central Ave., Phoenix, or your attorney. Statutes and Rules may be purchased from the Secretary of State at (602) 542-4086 or www.azsos.gov

All fees charged are authorized, pursuant to, A.R.S. Section 6–126.

License Type	Statutes and Rules	Maximum License Issuance Time in Days
Advance Fee Loan Brokers	A.R.S. Section 6–1301 through 6–1310	60
Collection Agencies	A.R.S. Section 32–1001 through 32–1057 Rules R20-4-1501 through R20-4-1530	45
Commercial Mortgage Bankers	A.R.S. Section 6–971 through 6–985 Rules R20-4-1901 through R20-4-1911	120
Consumer Lender	A.R.S. Section 6–601 through 6–675 Rules R20-4-501 through R20-4-536	120
Debt Management	A.R.S. Section 6–701 through 6–716 Rules R20-4-601 through R20-4-620	60
Deferred Presentment	A.R.S. Section 6–1251 through 6–1263	120
Escrow Agents	A.R.S. Section 6–801 through 6–847 Rules R20-4-701 through R20-4-706	120
Money Transmitters	A.R.S. Section 6–1201 through 6–1219	120
Mortgage Brokers	A.R.S. Section 6–901 through 6–910 Rules R20-4-901 through R20-4-926	120
Mortgage Bankers	A.R.S. Section 6–941 through 6–948 Rules R20-4-1801 through R20-4-1812	120
Motor Vehicle Time Sales Disclosure Act	A.R.S. Section 44–281 through 44–295	45
Premium Finance Companies	A.R.S. Section 6–1401 through 6–1419	120
Trust Companies	A.R.S. Section 6–851 through 6–867 Rules R20-4-801 through R20-4-816	150

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Check List

Section 4

Page 1 of $1\,$

Did You Remember To:
 Answer all questions Type or print all information on all documents Make copies of the completed application packet for your records Sign and notarize documents where applicable Include all forms required
One card per person: If you have applied for both the Sales Finance license and the Motor Vehicle Dealer license do not send two fingerprint cards for one individual because this person is on both applications.
Be sure you have included all of the following with your application if applicable.
Application Fee for Sales Finance is \$800.00 or Motor Vehicle Dealer is \$300.00 License Fee A separate check for the Total Number Of Fingerprint Cards (1 Card Per Person) \$29.00 fee per fingerprint card (# Of Cards x Fee = \$)
Articles Of Incorporation / Organization/Partnership Agreement Foreign Authority Trade Name Certificate Personal History (as outlined in #6 of application) W-9 Form/Request for Taxpayer Identification
Copy of your Dealers License issued by Arizona Dept of Transportation (ADOT)

After You Have Been Licensed

Renewal Applications: Are mailed out 30 to 45 days before your renewal date. The completed renewal documents and fees must be received in our office not later than the last day of the licensing year. The Department suggest that you establish adequate internal procedures to follow up on the timely receipt and submission of the renewal application and fees. The Department mails the renewal forms as a courtesy to the licensee. It is the responsibility of the licensee to timely renew its license(s).

Sales Finance Renewal Fees: The renewal fee is five hundred dollars (\$500) for the principal location and two hundred dollars (\$200) for each branch.

Motor Vehicle Dealer Renewal Fees: The renewal fee is one hundred fifty (\$150) for the principal location only.

Address Change: To change the address of an office licensed by this Department you must immediately submit a letter of request for change and include the new telephone number. This letter must be sent with the original license and FIFTY DOLLARS (\$50.00) to the Licensing Division of this Department.

All Other Licensee Changes: See Changes to Your License page on our website @ www.azdfi.gov.

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Sales Finance/Motor Vehicle Dealer Application



Fingerprint Card Instructions

Section 5

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Fingerprints must be done by a Law Enforcement Department. See Arizona Administrative Code R20-4-103.

See Application Instructions under "Personal History Statement & Fingerprint Card" for fingerprint instructions; then order your fingerprint cards from our Department. To request fingerprint cards, go to the Licensing page of our website www.azdfi.gov or fax us your request at (602) 381-1225.

Fingerprint cards are forwarded to the Arizona Department of Public Safety for processing by the Federal Bureau of Investigation. The FBI sets the following rules for the submission of fingerprint cards:

One Card Per Person

- ORI Field on fingerprint card must have Phoenix, AZ information or be blank. It cannot have another State's information in that field. Do not use white out material.
- **Do not use a highlighter on the fingerprint card.** The FBI's scanners cannot record the information if card contains highlighter.
- **Do not overlap the borders of the block in which you enter information.** The scanners cannot read information that overlaps the block.
- **Do not use whiteout on the fingerprint card.** If information on the card needs to be changed, you may use a white address label affixed within the blue borders of the block.
- Do not overlap any information into the actual fingerprint area.
- **Do not enter any information in the block entitled "Employer and Address".** The Department will enter this information.
- **Do not enter any information in the block entitled "Reason Fingerprinted".** The Department will enter this information.
- Do not alter any preprinted information on the fingerprint card.

Failure to adhere to these guidelines may result in the fingerprint card being returned and a new card required to be submitted.

Fingerprint fees must be on a separate check if other fees are being enclosed.

Make check payable to: Arizona Department of Financial Institutions or AZDFI

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Fingerprint Card Instructions

Section 5

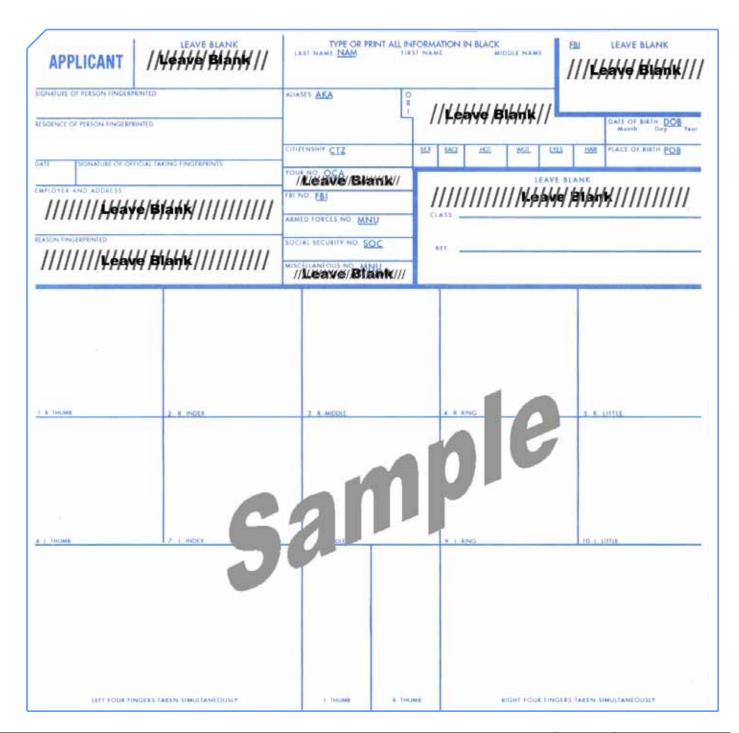
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Note

You may use any fingerprint card that is identical to the one show below, as long as there is no preprinted information on the card. All fields must be blank unless received from the Arizona Department of Financial Institutions.

Do not write in any field marked "Leave Blank". Complete all remaining identifying information fields. If there are fields that do not apply, enter N/A.

Review fingerprint card instructions above.



License Surrender Agreement

Section 6

Page 1 of 1

Licenses may be issued before the completion of the investigation process of your application. This is due to the delay in obtaining certain verification of information provided to the Department in your application package. Please read, sign and notarize this form and return with the application package.

I have read and completely understand the conditions relating to issuance of this license and agree to surrender upon demand the license issued by the Department of Financial Institutions of Arizona, if any negative or derogatory information of any type is discovered during the investigation of the license application. If asked to surrender the license, I will do so immediately and cease conducting the business activity relating to the license.

(Nan	ne of Company)
By:(Signature of Principal Officer)	(print)	(Name of Principal Signer
(Signature of Principal Officer)		
Date:	(print)	(Title of Principal Signer)
NOTARIZATION OF SIGNATURE		
State of) ss. County of)	day of	
State of) ss. County of) Subscribed and Sworn to before me, this		
NOTARIZATION OF SIGNATURE State of		

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Sales Finance/Motor Vehicle Dealer Application



Application

Section 7

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Form:

Revised

Application must be completed by typewriter or legibly printed

Application for: (indicate either dealer or sales finance) if yo copies of these forms before you complete them. You are packet and separate check for each license type.	
Dealer Application Fee \$300.00 + Prorated License I	Fee
☐ New Cars ☐ Used Cars ☐ Other I	Explain
Sales Finance Application Fee \$800.00 + Prorated L	icense Fee
Filing as a: Corporation Partnership Limited Liability C	Company
To The Superintendent Of Financial Institutions:	
Application is hereby made for a license under the prov Disclosure Act, Title 44, Chapter 2.1, Article 1; Sect	
1. Name of Dealership/Sales Finance Company (Furnish Corporate Title, trade or i	
Address of principal (MVD must be in Arizona) office where business is to be contained as a second s	onducted Telephone
- WID ALL	T- 4
Business: Web Page Address and E-mail Address 3.	Fax #
Home Office (Furnish corporate name, street address and telephone. No PO Bo	ox address)
4. Start date of dealership (MVD only)	
5 a. Date of Authorization to Conduct Business Date & Place of Incorporation	iness in Arizona(Applies to Foreign Corporations only)
•	
6. Full name of owners or partners, or if a corporation or association, of the direseparate sheet if more space is required) Total must equal 100% on ownersh	
NAME	TITLE OWNERSHIP %
Up to but no more than the top 5 highest ranking individuals above, n	nust complete the attached personal history form.
7. State whether any officer, director, partner or individual has at any time been con-	nvicted of a crime in the state of Arizona or elsewhere?
(If yes, furnish complete details concerning dates, location, nature of crime, etc.	☐ Yes ☐ No on a separate sheet.)
8. If the applicant is a dealer, do you hold any part of your own installment contract If yes, state total dollar amount	on a separate sheet.)

Arizona Department of Financial Institutio	Arizona	Department	of Financial	Institution
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Application Section 7

9. If the applicant is a dealer give the name and address of all banks, finance companies or persons to whom you sell retail installment contracts: Name of Institution Address 10. Will you engage in secondary motor vehicle finance transactions aka Title Loans or Sale lease-back transactions? ☐ Yes ☐ No 11. Has applicant **READ** and **UNDERSTAND** the grounds for denial, suspension or revocation of license as stated in Section 44–283 paragraphs A & B of the Motor Vehicle Time Sales Disclosure Act? 12. Individual to contact at the company regarding the processing of this Application and for future compliance and licensing: Name: Phone #: Fax #: **Affidavit** Must be signed and notarized State of _____ County of _____, being duly sworn depose and say that I have signed the foregoing application as (official capacity)

of the above named applicant, having full authority to sign such application in said capacity, that I have read said application and that the information herein is true. Date Signature Subscribed and sworn before me on this _ Signature of Notary Public (NOTARY SEAL) My Commission Expires _____

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Sales Finance/Motor Vehicle Dealer Application

Personal History Statement

Section 8

Page 1 of 4

The entries made in this form are subject to verification. Insure that they are complete and accurate since providing false information or omitting significant information in this form is a criminal offense. The information entered herein is for official use only and will be maintained in confidence.

Legibly print or type all information. Do not leave any blank spaces- there must be an answer provided for each inquiry. Therefore, if not applicable use "None" or "N/A"

Do not add attachments in lieu of completing our forms. If additional space is needed after completing the space provided for an inquiry on our form then make additional copies of that page or attach a separate sheet if additional space is still necessary.

A.	General:								
1.			Mr. Ms. Mrs.					2011	
_	Position (Title/Ow	ner/RI/AM etc.)	Circle One	Name: Last		First		Middle	
2.	Residence Addres	s: Street	City		State	Zip	Res. Ph	one:	_
3.	Social Security N	umber:	Date	of Birth:		Place of Birth:			
4.	Alias(es) Nicknam	nes, or changes in nam	e:		N	Maiden Name (i	f any):		
5.	Height:	Weight:	Colo	or of Eyes:		Color	of Hair:		
6.	Scars, Physical D	efects, Distinguishing	marks:						
7.	Drivers License N	Vo. & State of Issue: _			(Att	ach a legible p	hotocopy	y of your	license)
8.	Do you have a his	story of mental or ner	vous disorder?					Yes	□No
9.	Are you now or hobarbiturates?	ave you ever used or	been addicted to	the use of habit fo	orming drugs	such as narcoti	cs or	□Yes	□No
10.	10. Have you ever used any narcotic drug, dangerous drug, hallucinatory drug or any other substance deemed to be unlawful to possess or use?						□No		
11.	Are you now or h	ave you ever been a c	hronic user to ex	xcess of alcoholic	beverages?			Yes	□No
12.		nction or judgment, v		nal, been entered a	gainst you in	a civil action o	on	∐Yes	□No
13.		nkruptcy within the la							□No
14.		a member of a Militate the following. Grad						□Yes	□No
		ested, indicted, or sum		rt as a defendant in	a criminal pr	oceeding?		□Yes □Yes	□No □No
3. 4.	ordered to deposit bail or collateral for the violation of any law, ordinance, police regulation or military regulation? Wes								
	Date	Offense		Locatio	n of Offense]	Dispositio	on

(Additional space available in "Remarks" Section "I" page 3)

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Arizona Department o	f Financial Institutions		STATE OF THE PARTY
	Sales Finance/Motor Vehicle Dealer Application		
	Personal History Statement	Section 8	Page 2 of 4
C. Employment: chronological order with	(Show every employment you have had and all periods of employment for the nost recent first. You must include complete addresses)	e past ten (10) ye	ears in

				-
	Personal History State	ment	Section	8 Page 2 of
C. Employmen			nt for the past ten (10) years in
nronological ord	ler with the most recent first. You must include comple	te addresses)		
Date From / To	Name and Complete Address of Employer (include street, city, and zip) Resumes or Personal References are not accepted employment verification	as Position/ Title	Supervisor	Reason for Leaving
·	ne above employment's require a security clearance? er been refused Bond? If the answer is "Yes", to either of the above exp (in past and/or present organizations, show all m		etion "I" page 3.	□No □No 0) years)
· · · · · · · · · · · · · · · · · · ·	Name of Organization	Туре	at for the pust ten (1	Date From / To
. Education:	(Account for all schools attended other than primary gr	ades K-8)		
Dates From / To	Name and Location of Sch		I	Degree

	(Tiesdant for all sendons attended other than primary grades if o)	
Dates From / To	Name and Location of School	Degree

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Personal History Statement

Section	Q

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		1 ersonar finstory State	inent	Section	110 [6	aye 3 01 4
F. Family: (1	Identify all family mem	bers, including children and si	iblings)			
Relatio	onship	Name	C	Current Address	3	
Father:						
Mother:						
Spouse: (First and	d Maiden Name)			-		
Children/Brothers	s/Sisters:					
G. Residences:	(Show all residen	ces for the past ten (10) years i	in chronological order with	the most recent	: first)	
Date From / To		Street and Number and Ci	ity	Stat	e and Zip)
H. Attachments:						
	ched a legible copy of y	our drivers' license?		□Yes	□No	
-		ecording to the fingerprint card	d instructions) fingerprint ca	rd? Yes	□No	
3. A letter of exp	lanation and resolve of	any past or current derogatory	credit or criminal issues?	□Yes	□No	□N/A
If No, why not?						
I. Remarks:	(Furnish complete deta	ails attach additional sheets if	necessary)			

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My commission expires:

Sales Finance/Motor Vehicle Dealer Application



Personal History Statement

Section 8

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Read, sign & notarize both top & bottom portion of this document

Affidavit State of _______)ss County of I certify that the above entries made by me are true, complete, and correct to the best of my knowledge and (Signature) (Date) **Notarization of Signature** Subscribed and sworn to before me this ______ day of ______ 20 _____ (Notary Public) My commission expires: Affidavit (part 2) County of _____ I, (Print Your Name) _____ in connection with (Print Company Name) to the provisions of the Arizona Revised Statutes, hereby authorize the Superintendent of Financial Institutions, the Attorney General of Arizona and their agents, to examine or receive a copy of any record maintained by the United States Armed Forces, or any Governmental Body, or any University, College or Board of Education of any state, or any bank or credit agency, relating to me, in the same manner and to the same extent as if I personally applied for the same, and I hereby authorize such records be disclosed or furnished in accordance with any request made by or on behalf of the Superintendent of Financial Institutions, the Attorney General of Arizona or their agents. (Date) (Signature) **Notarization of Signature** Subscribed and sworn to before me this _____ day of _____ 20 ____

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(Notary Public)